

Mediation: Taking Control of Your Disputes - The Inside Scoop

*Protect yourself from being blindsided in Real Estate Negotiations, Mediation and Generally in Litigation.
Bill Caplan offers the following Tips.*

TIPS:

- Tip No. 1: Do Not Skip Mediation When Your Contract Requires It.**
- Tip No. 2: Beware of Contractual Limitations Periods.**
- Tip No. 3: Abide by Mediation Confidentiality.**
- Tip No. 4: Misrepresentations of Material Facts Are Not Permissible in Negotiations.**
- Tip No. 5: Find out about the Relationships Between Adverse Counsel/ Insurance Company and the Mediator.**
- Tip No. 6: Make Sure that your Settlement Agreement at Mediation says that it is Binding and Admissible.**
- Tip No. 7: Think Hard Before you go to Trial Rather than Settle at Mediation.**
- Tip No. 8: Use CCP 998 to Motivate Settlement.**
- Tip No. 9: Set Preconditions to Mediation.**
- Tip No 10: Get the Most Out of Your Mediator.**

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